

Department of Communications, Energy and Natural Resources
Roinn Cumarsáide, Fuinnimh agus Acmhainní Náúrtba

29-31 Adelaide Road
Dublin 2

Office of the Minister
Oifig an Aire

29-31 Bóthar Adelaide
Baile Átha Cliath 2

58

21 January 2008

Mr Kenneth Carter
WIK
Poppelsdorfer Allee 110
53115 Bonn
Germany

Re: International Advisory Forum on Next Generation Broadband

Dear Mr Carter

Thank you for agreeing to join Ireland's International Advisory Forum on Next Generation Broadband Networks.

As the Minister with responsibility for policy governing electronic communications I am keen to identify the optimum role of Government in enabling the development of Next Generation Broadband Networks. To that end, my officials have prepared a draft policy paper which:

- examines the current Irish broadband market;
- identifies certain issues that need to be factored into any policy decisions; and
- suggests some policy options and recommendations.

When considering the make-up of the Forum, I invited people with expertise in relevant areas: telecoms policy, regulation, and markets; as well as wider ICT, enterprise and economic development. I also invited people from various parts of the world to ensure the final policy paper is as globally informed as possible.

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- highlight any other recommendations that you feel would facilitate the rollout of Next Generation Broadband Networks in Ireland.

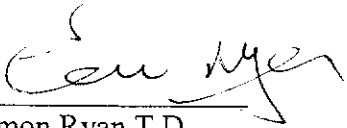
I enclose the names of your fellow Forum members. I will forward the draft policy paper to you in early February in advance of the meeting.

1 of 21

My officials will be in contact with you shortly to provide you with a copy of the draft paper and to arrange for your travel and accommodation. Should you have any queries please contact Mr. Alan O'Sullivan at alan.osullivan@dcenr.ie or on +353 1 678 2705.

I am delighted that you have agreed to participate and I look forward to the Forum's meeting in February.

Yours sincerely,



Eamon Ryan T.D.

Minister for Communications, Energy and Natural Resources

International Advisory Forum

Members:

Ken Carter
Senior Consultant, wik-Consult GmbH

Martin Cronin
CEO, Forfás – Ireland’s National Economic Development Advisory Board

Isolde Goggin
Independent Consultant, Former Chair of ComReg

Dr Michael Nelson
Senior Professor, Georgetown University

H. Brian Thompson
Chair, Comsat International

Dr Frank Sanda
CEO, Japan Communications Inc.

Tony Shortall
Economic Advisor, European Commission

Facilitator

Eddie Molloy
Consultant, Advanced Organisation



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21 January 2008

Mr Mike Nelson
124 North Granada Street
Arlington
Virginia VA 22203
USA

Re: International Advisory Forum on Next Generation Broadband

Dear Mr Nelson

Thank you for agreeing to join Ireland's International Advisory Forum on Next Generation Broadband Networks.

As the Minister with responsibility for policy governing electronic communications I am keen to identify the optimum role of Government in enabling the development of Next Generation Broadband Networks. To that end, my officials have prepared a draft policy paper which:

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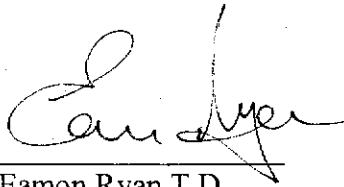
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21 January 2008

Mr H Brian Thompson
Universal Telecommunications Inc
Suite 201
1950 Old Gallows Road
Vienna
Virginia VA 22182
USA

Re: International Advisory Forum on Next Generation Broadband

Dear Mr Thompson

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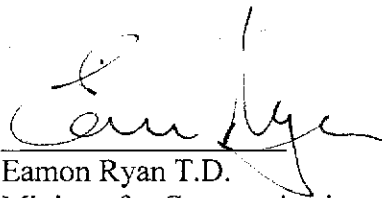
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21 January 2008

Mr Frank Sanda
CEO
Japan Communications Inc
6-25-3 Minami-ohi
Shinagawa-ku
Tokyo 140-0013
Japan

Re: International Advisory Forum on Next Generation Broadband

Dear Mr Sanda

Thank you for agreeing to join Ireland's International Advisory Forum on Next Generation Broadband Networks.

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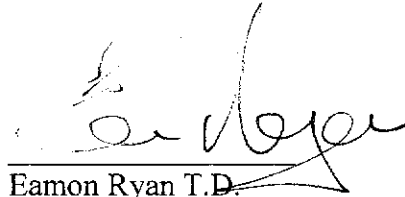
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21 January 2008

Mr Tony Shortall
Economic Advisor
Policy Development Unit
DG Information Society and Media
European Commission
Avenue de Beaulieu 33
1160 Brussels
Belgium

Re: International Advisory Forum on Next Generation Broadband

Dear Mr Shortall

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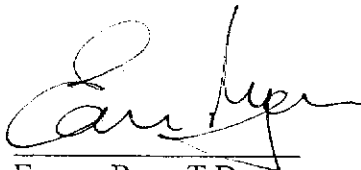
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21 January 2008

Ms Isolde Goggin
20A Rear Leinster Square
Rathmines
Dublin 6

Re: International Advisory Forum on Next Generation Broadband

Dear Ms Goggin

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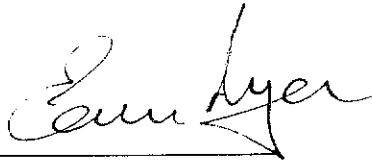
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Eamon Ryan T.D.

Minister for Communications, Energy and Natural Resources

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21 January 2008

Mr Martin Cronin
Forfás
Wilton Park House
Wilton Place
Dublin 2

Re: International Advisory Forum on Next Generation Broadband

Dear Mr Cronin

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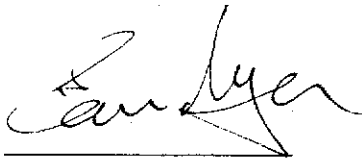
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Eamon Ryan T.D.

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Dr Frank Sanda
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Tony Shortall
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Facilitator

Eddie Molloy
Consultant, Advanced Organisation

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Alan O'Sullivan

From: [REDACTED]
Sent: 21 January 2008 22:50
To: Alan O'Sullivan
Cc: [REDACTED]
Subject: FW: International Advisory Forum on NGNs
Attachments: HBTbiography.doc

Hi Alan

Two things:

1. Can you amend Brian's title to Executive Chairman, Global Telecom & Technology (GT&T) on the list of forum members circulated. Brian is no longer with Comsat.
2. I attach an updated bio for Brian for circulation as appropriate.

Rgds
 Eamonn

From: Trish Hunter [mailto:[REDACTED]]
Sent: 21 January 2008 16:45
To: Confrey Eamonn WASHINGTON EM
Subject: RE: International Advisory Forum on NGNs

Here it is . . .

Trish

From: [REDACTED]
Sent: Monday, January 21, 2008 3:40 PM
To: Trish Hunter
Subject: RE: International Advisory Forum on NGNs

Hi Trish

Will do. I'll ask Alan O'Sullivan to amend on the list of forum members with GTT Chairman title. Can you also send me an up to date bio for Brian which I'll forward onto Alan?

Rgds
 Eamonn

From: Trish Hunter [mailto:[REDACTED]]
Sent: 21 January 2008 12:18
To: Confrey Eamonn WASHINGTON EM
Subject: FW: International Advisory Forum on NGNs

Hi Eamonn,

I wanted to see if you could pass along Brian's correct title to the necessary parties. Brian is Executive Chairman of GTT (Global Telecom & Technology). In June last year, Comsat International was bought by BT, so Brian is no longer with Comsat.

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59

Thanks!
Trish

From: Colm Ó Conaill [mailto: [REDACTED]]
Sent: Monday, January 21, 2008 10:38 AM
To: Brian Thompson
Subject: FW: International Advisory Forum on NGNs

Dear Brian,

Please see the invitation attached from Minister Ryan.

Regards,

Colm.

Colm Ó Conaill,
Private Secretary to Minister Eamon Ryan, T.D.,
Department of Communications, Energy and Natural Resources,
29-31 Adelaide Road,
Dublin 2.

Direct: [REDACTED]
Dáil: [REDACTED]
Fax: [REDACTED]
Mobile: [REDACTED]

Email: [REDACTED].ie

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Is leis an údar amháin aon dearcaí nó tuairimí a léirítear. Scanadh an r-phost se
Ní féidir a ráthú leis seo áfach nach bhfuil ábhar mailíseach ann.

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[Handwritten signature]

H. BRIAN THOMPSON

H. Brian Thompson is Executive Chairman of Global Telecom & Technology (GTT), a Multi-Network Operator (MNO). MNOs are telecommunications providers that do not own the infrastructure upon which their services are provided, but instead procure network capacity from existing telecommunications carriers and provision, integrate, and manage that capacity for their customers, including enterprise customers, government agencies and other telecommunications carriers. GTT is able to bundle services provided by a number of carriers, allowing it to offer highly customized, cost-efficient solutions for its customers, many of whom have complex communications requirements.

Mr. Thompson continues to head his own private equity investment and advisory firm, Universal Telecommunications, Inc., in Vienna, Virginia, focused on both start-up companies and consolidations taking place in the information/ telecommunications business areas both domestically and internationally. As a result of this work, some three years ago Thompson started a new company, iTown Communications, dedicated to bringing FTTH (fiber-to-the-home) communications technology to the rural parts of our country.

From December 2000 to June 2007, Mr. Thompson was Chairman of Comsat International (CI), one of the largest independent telecommunications operators serving all of Latin America. He also served as Chairman and Chief Executive Officer of Global TeleSystems Group, Inc. from March 1999 through September of 2000.

As a veteran senior executive of the telecommunication industry, Thompson has been instrumental in impacting the rise of competitive telecommunications both in the U.S. and abroad. Thompson previously served as Chairman and CEO of LCI International. He joined LCI in 1991, and with his team, led the turnaround of the company and its emergence as one of the fastest growing telecommunications companies in the U.S. Subsequent to the merger of LCI with Qwest Communications International Inc. in June 1998, Thompson became Vice Chairman of the board for Qwest until his resignation in December 1998.

Under Thompson's leadership, LCI advanced from an annual revenue run rate of US\$220 million in 1991 (which had declined by 15 percent over the previous year) to a rate of over US\$2 billion in 1998, and from a negative net worth to an enterprise value of more than US\$5 billion at the time of LCI's merger with Qwest. The company came to serve all segments of the market – residential, business and government – providing long-distance voice and data services in the U.S. and to more than 230 international locations. With operations in more than 60 locations, the company also began offering local telephone service in 1997 in key U.S. markets.

Thompson previously served as Executive Vice President of MCI Communications Corporation from 1981 to 1990, with responsibility for the company's eight operating divisions, including MCI International. During his 10 years with MCI as a senior executive, he contributed greatly to that company's growth from \$230 million to \$8 billion in revenue and to the internationalization of the company.

Prior to MCI, Thompson was a management consultant with the Washington, D.C. offices of McKinsey & Company for nine years, where he specialized in the management of telecommunications and technology enterprises. His clients included ATT, GTE, Comsat and Intelsat. He currently serves as a member of the board of directors of Axcelis Technologies, Inc., ICO Global Communications (Holdings) Limited, Penske Automotive Group, and Sonus Networks, Inc., and formerly served on the boards of ArrayComm, Bell Canada International Inc., Comcast UK Cable Partners Limited, DynCorp, Williams Communications Group, Inc., and Golden Books. Thompson is a former chairman of the U.S. Competitive Telecommunications Association (CompTel), and also served on the University of Massachusetts Chancellor's Executive Committee, as a Trustee of Capitol College in Laurel, MD, and Trustee of the St. Stephens and St. Agnes School Foundation in Alexandria, VA.

Thompson served as the Co-Chairman for the Americas and is currently on the Executive Committee of the Global Information Infrastructure Commission, a multinational organization launched in Brussels in 1995 to chart the role of the private sector in the developing global information and telecommunications infrastructure. He serves as a member of the Irish Prime Minister's Ireland-America Economic Advisory Board. For Ireland's Department of Public Enterprise, Mr. Thompson served as Chairman of both the Advisory Committee for Telecommunications and, more recently, the Advisory Committee on Infocoms. For the period January-March 1999, he served as Non-Executive Chairman of Telecom Eireann, Ireland's incumbent telephone company.

Thompson spent four years in the US Navy as a diving/demolition officer in the EOD (explosive ordnance disposal) branch from 1962-1966, and worked for The Kendall Company, Monsanto, and Celanese in chemical engineering research before completing graduate school and entering the business world.

Thompson received his MBA from Harvard's Graduate School of Business (1968) and holds an undergraduate degree in chemical engineering from the University of Massachusetts (1960).

#